



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's
MEMBER-COMPANIES**

Sales, amounts paid and amounts due until 31.08.2014

Athens, September 2014

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 31.05.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2013 and collectively for the invoices of 2014 up until 31.08.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from 01.01.2013 up until the 31.08.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued up until the 31.08.2014. Total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
 - On 31.08.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€1.024 million**, showing a decline of ~3% from last May's report.

TABLE 1*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2013 & 2014

** Member-companies that send only aggregate debt data are not included.*

2013 01.01.2013-31.12.2013 (only 2013 invoices)					2014 01.01.2014-31.08.2014 (only 2014 invoices)			
Hospitals	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	423.707.344	351.054.566	72.652.779	82,85	240.669.404	56.937.510	183.731.894	23,66
EOPYY	506.620.704	377.781.788	128.838.916	74,57	406.454.643	1.009.720	405.444.923	0,25
MILITARY	28.207.662	22.647.760	5.559.902	80,29	19.016.676	5.218.518	13.798.158	27,44
NPID	3.703.013	1.036.918	2.666.094	28,00	1.975.273	673.995	1.301.277	34,12
IFET	1.562.967	441.881	1.121.086	28,27	956.042	13.939	942.103	1,46
CORREC/AL INSTITUTES	460.162	328.518	131.644	71,39	259.833	82.345	177.489	31,69
TOTAL	964.261.852	753.291.430	210.970.421	78,12	669.331.871	63.936.027	605.395.844	9,55

TABLE 2*
CUMULATIVE SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2012 - 2014

** Member-companies that send only aggregate debt data are not included.*

From 2013 up until May 2014 01.01.2013-31.08.2014					PRIOR TO 2013	TOTAL (2012-2014)
Hospitals	SALES	COLLECTED	PENDING	% COLLECTED	PENDING	DEBTS
NHS	664.376.749	407.992.075	256.384.673	61,41	11.147.859	267.532.532
EOPYY (IKA)	913.075.347	378.791.508	534.283.839	41,49	4.509.662	538.793.501
MILITARY	47.224.338	27.866.278	19.358.060	59.01	1.060.141	20.418.201
NPID	5.678.285	1.710.914	3.967.372	30.13	19.009.963	22.977.334
IFET	2.519.009	455.819	2.063.189	18,10	4.123.298	6.186.487
CORRECTIONAL INSTITUTES	719.995	410.863	317.996	57.06	33.556	342.688
TOTAL	1.633.593.723	817.227.457	816.366.265	50,03	39.884.479	856.250.744

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES

**Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 31/08/2014)	Total
EOPYY (IKA)	~ 5 mil	~ 145.1 mil	~ 482 mil	~ 632mil
NHS	~ 13.9 mil	~ 95.1 mil	~ 258.7 mil	~ 367.7 mil
MILITARY	~ 1.1 mil	~ 6.5 mil	~ 16.3 mil	~ 24 mil
TOTAL	~ 20.1 mil	~ 246.7 mil	~ 757.1 mil	~ 1.024 mil