



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's  
MEMBER-COMPANIES**

***Sales, amounts paid and amounts due until 31.09.2014***

***Athens, October 2014***

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 31.09.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2013 and collectively for the invoices of 2014 up until 31.09.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from 01.01.2013 up until the 31.09.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued up until the 31.09.2014. Total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
  - On 31.09.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€ 1.033 million**, showing an increase from previous month report of approximately 1%, mainly attributable to 2014 unsettled debts.

**TABLE 1\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

2013 01.01.2013-31.12.2013 (only 2013 invoices)					2014 01.01.2014-31.09.2014 (only 2014 invoices)			
Hospitals	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	425.694.250	358.070.468	67.623.783	84.11	275.663.299	78.266.753	197.396.546	28.39
EOPYY	516.230.275	421.061.154	95.169.121	81.56	452.141.296	17.753.786	434.387.510	3.93
MILITARY	28.264.765	23.322.313	4.942.452	82.51	21.972.430	6.543.516	15.428.915	29.78
NPID	3.702.406	1.053.784	2.648.623	28.46	2.530.708	831.292	1.699.416	32.85
IFET	1.554.076	497.245	1.056.831	32.00	1.121.949	113.919	1.008.030	10.15
CORREC/AL INSTITUTES	451.542	337.773	113.768	74.80	282.399	128.255	154.143	45.42
<b>TOTAL</b>	<b>975.897.315</b>	<b>804.342.737</b>	<b>171.554.578</b>	<b>82.42</b>	<b>753.712.080</b>	<b>103.637521</b>	<b>650.074.560</b>	<b>13.75</b>

**TABLE 2\***  
**CUMULATIVE SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2012 - 2014**

*\* Member-companies that send only aggregate debt data are not included.*

From 2013 up until September 2014 01.01.2013-31.09.2014					PRIOR TO 2013	TOTAL (2012-2014)
Hospitals	SALES	COLLECTED	PENDING	% COLLECTED	PENDING	DEBTS
NHS	701.357.549	436.337.221	265.020.328	62.20	9.258.773	274.279.101
EOPYY (IKA)	968.371.571	438.814.939	529.556.631	45.31	4.262.461	533.819.092
MILITARY	50.237.196	29.865.829	20.371.367	59.45	596.147	20.967.514
NPID	6.233.115	1.885.076	4.348.039	30.24	18.751.308	23.099.347
IFET	2.676.025	611.164	2.064.861	22.84	4.123.298	6.188.159
CORRECTIONAL INSTITUTES	733.940	466.029	267.912	63.50	33.568	301.479
<b>TOTAL</b>	<b>1.729.609.395</b>	<b>907.980.258</b>	<b>821.629.138</b>	<b>52.50</b>	<b>37.025.554</b>	<b>858.654.692</b>

**TABLE 3\***  
**TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES**

*\*Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 31/08/2014)	Total
EOPYY (IKA)	~ 4.8 mil	~ 108.9 mil	~ 518.8 mil	~ <b>632.5 mil</b>
NHS	~ 11.7 mil	~ 89.5 mil	~ 274.3 mil	~ <b>375.6 mil</b>
MILITARY	~ 0.6 mil	~ 5.8 mil	~ 18.1 mil	~ <b>24.6 mil</b>
<b>TOTAL</b>	~ <b>17.2 mil</b>	~ <b>204.2 mil</b>	~ <b>811.2 mil</b>	~ <b>1.033 mil</b>