

DIONYSIOS ZENETOS

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PERSONAL INFORMATION

Date of Birth	24/11/1972
Military Obligations	Complete
Marital status	Married

FIELDS OF INTEREST

Sales,finance

EDUCATION

09/1991 – 06/1995	Deree - The American College of Greece – Athens, Greece <i>Bachelor of Science in Business Administration</i> Specialization in Accounting & Finance
Significant courses	Business Finance, Financial Statements Analysis, Budgeting, Cost Accounting.
Significant projects	Financial Statements Analysis of Titan Cement S.A., Trends in the Insurance market.
09/1987 – 07/1990	9th Lyceum – Athens <i>Apolytirion</i>

WORK EXPERIENCE

06/2011-06/2012	Cowa Hellas S.A. -AthensGreece <i>Sales representative. New accounts.</i>
07/2005 – 01/2011	VDV Leben Insurance – Athens Greece <i>Sales supervisor, Sales department.</i> <ul style="list-style-type: none">▪ Administrate, coach and facilitate team of insurance brokers.
06/2004 – 04/2005	Atlantic Dialysis Management Services Inc., New York, U.S.A. Assistant Accountant, Accounting Department. <ul style="list-style-type: none">▪ Making entries in Ledger Accounts. Recording adjusting, closing & reversing entries. Bank reconciliation.▪ Support in the preparation of the company Balance sheets & Income statements.
10/1999 – 05/2004	Aspis Mutual Funds S.A. – Athens, Greece. <i>Mutual funds advisor, Sales Department.</i> <ul style="list-style-type: none">▪ Advising potential investors about money, bond and stock market opportunities.
10/1998 – 08/1999	Alico Insurance. – Athens, Greece. <i>Insurance Advisor.</i>

SEMINARS

10/2007- 05/2008	<i>Life, Property, Marine, Motor insurance, Greek Insurance Institute.</i>
09/1998-12/1998	<i>Seminar in Greek accounting Practices</i>

SKILLS

Language	English proficient
Technical	MS Office (MS Word, Excel, PowerPoint)
Professional	Communicative, analytical thinking, team spirit, facilitating, customer focus.

ACTIVITIES & INTERESTS

Reading, internet, travelling, social networking.