



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's  
MEMBER-COMPANIES**

***Sales, amounts paid and amounts due: 01.01.2013 – 31.03.2014***

***Athens, April 2014***

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 31.03.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, and in 2013 and collectively for the invoices of 2013 up until 31.03.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2013 up until the 31.03.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from the 01.01.2013 up until the 31.03.2014. For NHS hospitals EOPYY (IKA), IFET, and Military Hospitals the total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
  - On 31.03.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€1,050 million**.

**TABLE 1\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

	2013 01.01.2013-31.12.2013 ( only 2013 invoices)				2014 01.01.2014-31.03.2014 ( only 2014 invoices)			
Hospitals	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	420,383,671	240,726,622	179,657,050	57.26	92,418,103	918,779	91,531,455	0.99
EOPYY	518,010,427	145,027,920	372,982,508	28.00	143,076,799	550,353	142,526,446	0.38
MILITARY	27,852,180	17,744,560	10,107,620	63.71	5,850,576	928,364	4,922,212	15.87
NPID	4,956,044	801,577	4,154,467	16.17	950,360	205,857	744,558	21.66
IFET	1,562,967	198,323	1,364,644	12.69	465,505	0	465,505	0.00
Correc/al Institutes	763,456	621,285	142,171	81.38	103,920	7,727	96,194	7.44
TOTALS	973,528,746	405,120,287	568,408,459	41.61	242,897,449	2,611,079	240,286,370	1.07

**TABLE 2\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

	From 2013 up until March 2014 01.01.2013-31.03.2014				PRIOR TO 2013	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% COLLECTED		
NHS	512,833,905	241,645,400	271,188,505	47.12	17,070,528	288,259,033
EOPYY (IKA)	661,087,226	145,578,272	515,508,953	22.02	6,658,640	522,167,593
MILITARY	33,702,756	18,672,924	15,029,832	55.40	1,746,291	16,776,123
NPID	5,906,459	1,007,434	4,899,026	17.06	19,412,205	24,311,231
IFET	2,028,472	198,323	1,830,149	9.78	4,255,655	6,085,804
CORRECTIONAL INSTITUTES	867,376	629,012	238,364	72.52	49,078	287,443
<b><u>TOTAL</u></b>	1,216,426,195	407,731,365	808,694,829	33.52	49,192,398	857,887,227

**TABLE 3\***  
**TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES**

*\*Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 31/03/2014)	Total
EOPYY (IKA)	≈8 mil.	≈400 mil.	≈165 mil.	≈573 mil.
NHS	≈30 mil.	≈280 mil.	≈145 mil.	≈ 455 mil.
MILITARY	≈2 mil.	≈13 mil.	≈7 mil.	≈22 mil.
<u>TOTAL</u>	≈40 mil.	≈693 mil.	≈317 mil.	≈1,050 mil.