



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's
MEMBER-COMPANIES**

Sales, amounts paid and amounts due: 01.01.2013 – 28.02.2014

Athens, March 2014

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 28.02.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, and in 2013 and collectively for the invoices of 2013 up until 28.02.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2013 up until the 28.02.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from the 01.01.2013 up until the 28.02.2014. For NHS hospitals EOPYY (IKA), IFET, and Military Hospitals the total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
 - On 28.02.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€1,070 million**

TABLE 1*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2013 & 2014

** Member-companies that send only aggregate debt data are not included.*

Hospitals	2013 01.01.2013-31.12.2013 (only 2013 invoices)				2014 01.01.2014-28.02.2014 (only 2014 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	419,502,996	212,783,674	206,719,322	50.72	60,242,480	28,235	60,214,245	0.05
EOPYY	520,199,241	115,852,220	404,347,021	22.27	95,062,720	523	95,062,197	0.00
MILITARY	27,783,816	16,632,111	11,151,706	59.86	3,504,261	179,037	3,325,225	5.11
NPID	4,954,307	775,802	4,178,505	15.66	480,891	117,434	363,458	24.42
IFET	1,399,417	146,485	1,252,932	10.47	347,004	0	347,004	0.00
Correc/al Institutes	738,757	452,001	286,756	61.18	76,892	7,315	69,577	9.51
TOTALS	974,578,534	346,642,292	627,936,241	35.57	159,714,249	332,544	159,381,705	0.21

TABLE 2*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2013 & 2014

** Member-companies that send only aggregate debt data are not included.*

	From 2013 up until February 2014 01.01.2013-28.02.2014				PRIOR TO 2013	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% COLLECTED		
NHS	479,745,476	212,811,909	266,933,567	44.36	25,448,596	292,382,163
EOPYY (IKA)	615,261,962	115,852,743	499,409,218	18.83	16,892,122	516,301,340
MILITARY	31,288,078	16,811,147	14,476,930	53.73	2,604,007	17,080,937
NPID	5,435,198	893,236	4,541,962	16.43	19,383,842	23,925,805
IFET	1,746,421	146,485	1,599,936	8.39	4,255,655	5,855,591
CORRECTIONAL INSTITUTES	815,649	459,316	356,333	56.31	135,635	491,968
<u>TOTAL</u>	1,134,292,783	346,974,836	787,317,946	30.59	68,719,858	856,037,804

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES

**Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 28/02/2014)	Total
EOPYY (IKA)	≈17 mil.	≈480 mil.	≈100 mil.	≈597 mil.
NHS	≈45 mil.	≈315 mil.	≈90 mil.	≈450 mil.
MILITARY	≈4 mil.	≈15 mil.	≈4 mil.	≈23 mil.
<u>TOTAL</u>	≈67 mil.	≈810 mil.	≈193 mil.	≈1,070 mil.