



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's
MEMBER-COMPANIES**

Sales, amounts paid and amounts due: 01.01.2012 – 30.09.2013

Athens, October 2013

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2012 to 30.09.2013. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, the first 9 months of 2013 and collectively for the invoices of 2012 up until 30.09.2013 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2012 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2012 up until the 30.09.2013).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from the 01.01.2012 up until the 30.09.2013. For NHS hospitals EOPYY (IKA), IFET, and Military Hospitals the total debts that are presented include sums pending prior to the year 2012.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 75%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
 - On 30.09.2013, the **total amount of the state's debt** towards SFEE's member-companies was **€ 1bil.200 mil.**

TABLE 1*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2012 & 2013

** Member-companies that send only aggregate debt data are not included.*

Hospitals	2012 01.01.2012-31.12.2012 (only 2012 invoices)				2013 01.01.2013-30.09.2013 (only 2013 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	<u>525,130,686</u>	<u>372,696,160</u>	<u>152,434,526</u>	<u>70.97</u>	<u>340,179,611</u>	<u>127,048,818</u>	<u>213,130,793</u>	<u>37.35</u>
EOPYY	<u>386,080,328</u>	<u>302,483,196</u>	<u>83,597,132</u>	<u>78.35</u>	<u>352,299,098</u>	<u>15,235,835</u>	<u>337,063,263</u>	<u>4.32</u>
MILITARY	<u>28,992,586</u>	<u>15,910,744</u>	<u>13,081,842</u>	<u>54.88</u>	<u>18,862,637</u>	<u>2,500,532</u>	<u>16,362,105</u>	<u>13.26</u>
NPID	<u>4,089,446</u>	<u>1,074,407</u>	<u>3,015,039</u>	<u>26.27</u>	<u>2,233,074</u>	<u>431,424</u>	<u>1,801,650</u>	<u>19.32</u>
IFET	<u>2,076,456</u>	<u>611,036</u>	<u>1,465,420</u>	<u>29.43</u>	<u>1,161,969</u>	<u>185,472</u>	<u>976,497</u>	<u>15.96</u>
Correc/al Institutes	<u>674,506</u>	<u>553,922</u>	<u>120,584</u>	<u>82.12</u>	<u>512,066</u>	<u>206,795</u>	<u>305,272</u>	<u>40.38</u>
TOTALS	<u>947,044,008</u>	<u>693,329,465</u>	<u>253,714,543</u>	<u>73.21</u>	<u>715,248,456</u>	<u>145,608,876</u>	<u>569,639,580</u>	<u>20.36</u>

TABLE 2*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2012 & 2013

** Member-companies that send only aggregate debt data are not included.*

	From 2012 up until September 2013 01.01.2010-30.09.2013				PRIOR TO 2012	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% COLLECTED		
NHS	865,310,297	499,744,978	365,565,319	57.75	21,677,365	387,242,684
EOPYY (IKA)	738,379,427	317,719,031	420,660,395	43.03	39,234,054	459,894,449
MILITARY	47,855,223	18,411,276	29,443,947	38.47	9,479,781	38,923,727
NPID	6,322,520	1,505,831	4,816,690	23.82	17,056,318	21,873,007
IFET	3,238,425	796,508	2,441,917	24.60	3,254,752	5,696,669
CORRECTIONAL INSTITUTES	1,186,573	760,717	425,856	64.11	59,873	485,729
<u>TOTAL</u>	1,662,292,464	838,938,341	823,354,123	50.47	90,762,143	914,116,266

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES

**Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2011	2012 Debts (until 31/12/2012)	2013 Debts (until 30/09/2013)	Total
EOPYY (IKA)	≈45 mil.	≈110 mil.	≈455 mil.	≈610 mil.
NHS	≈40 mil.	≈210 mil.	≈290 mil.	≈540 mil.
MILITARY	≈8 mil.	≈16 mil.	≈26 mil.	≈50 mil.
<u>TOTAL</u>	≈€93 mil.	≈€336 mil.	≈€771 mil.	≈€1bil.200 mil.