



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's
MEMBER-COMPANIES**

Sales, amounts paid and amounts due: 01.01.2013 – 30.05.2014

Athens, June 2014

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 31.05.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, and in 2013 and collectively for the invoices of 2014 up until 31.05.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2013 up until the 31.05.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from 01.01.2013 up until the 31.05.2014. Total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
 - On 31.05.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€1,050 million**.

TABLE 1*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2013 & 2014

** Member-companies that send only aggregate debt data are not included.*

2013 01.01.2013-31.12.2013 (only 2013 invoices)					2014 01.01.2014-31.05.2014 (only 2014 invoices)			
Hospitals	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	424.923.368	298.522.978	126.400.390	70,25	152.925.459	25.403.778	127.521.861	16,61
EOPYY	517.959.964	243.263.439	274.696.525	46,97	241.786.568	- 5.750	241.792.318	0,00
MILITARY	28.511.223	19.185.361	9.360.821	67,29	10.278.397	1.182.095	9.096.303	11,50
NPID	3.577.935	845.768	2.732.167	23,64	1.285.698	402.843	882.855	31,33
IFET	1.465.450	312.011	1.153.439	21,29	537.625	-	537.625	0,00
CORREC/AL INSTITUTES	465.153	329.579	135.573	70,85	153.025	29.765	123.261	19,45
TOTAL	976.903.093	562.459.136	414.478.916	57,58	406.966.953	27.012.731	379.954.222	6,64

TABLE 2*
CUMULATIVE SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2013 & 2014

** Member-companies that send only aggregate debt data are not included.*

From 2013 up until May 2014 01.01.2013-31.05.2014					PRIOR TO 2013	TOTAL (2012-2014)
Hospitals	SALES	COLLECTED	PENDING	% COLLECTED	PENDING	DEBTS
NHS	577.849.007	323.926.756	253.922.251	56,06	13.609.523	267.531.773
EOPYY (IKA)	759.746.533	243.257.690	516.488.843	32,02	6.968.982	523.457.825
MILITARY	38.824.579	20.367.455	18.457.124	52,46	1.431.916	19.889.039
NPID	4.863.633	1.248.610	3.615.023	25,67	20.345.499	23.960.522
IFET	2.003.075	312.011	1.691.064	15,58	4.221.470	5.912.534
CORRECTIONAL INSTITUTES	618.178	359.344	258.834	58,13	37.791	296.625
TOTAL	1.383.905.004	589.471.867	794.433.138	42,59	46.615.181	841.048.318

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES

**Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 31/05/2014)	Total
EOPYY (IKA)	≈8 mil.	≈330 mil.	≈260 mil.	≈598 mil.
NHS	≈19 mil.	≈200 mil.	≈210 mil.	≈429 mil.
MILITARY	≈2 mil.	≈9 mil.	≈12 mil.	≈23 mil.
TOTAL	≈29 mil.	≈539 mil.	≈482 mil.	≈1.050 mil.