



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's  
MEMBER-COMPANIES**

***Sales, amounts paid and amounts due: 01.01.2013 – 31.01.2014***

***Athens, February 2014***

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 31.01.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, and in 2013 and collectively for the invoices of 2013 up until 31.01.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2013 up until the 31.01.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from the 01.01.2013 up until the 31.01.2014. For NHS hospitals EOPYY (IKA), IFET, and Military Hospitals the total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
  - On 31.01.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€995 million**

**TABLE 1\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

Hospitals	2013 01.01.2013-31.12.2013 ( only 2013 invoices)				2014 01.01.2014-31.01.2014 ( only 2014 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	419,838,187	207,495,623	212,342,564	49.42	31,402,167	180,422	31,221,745	0.57
EOPYY	520,370,347	112,835,039	407,535,308	21.68	47,141,787	0	47,141,787	0.00
MILITARY	27,829,304	13,467,352	14,361,951	48.39	1,887,232	7,668	1,879,563	0.41
NPID	3,577,380	741,994	2,835,386	20.74	237,495	32,469	205,026	13.67
IFET	14,540,608	7,198,314	7,342,294	49.50	1,123,105	1,842	1,121,263	0.16
Correc/al Institutes	747,826	444,850	302,976	59.49	81,539	14,223	67,316	17.44
<b>TOTALS</b>	<b>986,903,651</b>	<b>342,183,172</b>	<b>644,720,478</b>	<b>34.67</b>	<b>81,873,325</b>	<b>236,624</b>	<b>81,636,701</b>	<b>0.29</b>

**TABLE 2\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

	From 2013 up until January 2014 01.01.2013-31.01.2014				PRIOR TO 2013	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% COLLECTED		
NHS	451,240,354	207,676,045	243,564,309	46.02	27,580,209	271,144,518
EOPYY (IKA)	567,512,134	112,835,039	454,677,095	19.88	17,023,147	471,700,241
MILITARY	29,716,536	13,475,021	16,241,515	45.35	6,139,083	22,380,598
NPID	3,814,875	774,463	3,040,412	20.30	19,792,683	22,833,095
IFET	15,663,713	7,200,156	8,463,557	45.97	6,424,193	14,887,751
CORRECTIONAL INSTITUTES	829,364	459,073	370,291	55.35	140,877	511,169
<b><u>TOTAL</u></b>	<b>1,068,776,976</b>	<b>342,419,797</b>	<b>726,357,179</b>	<b>32.04</b>	<b>77,100,193</b>	<b>803,457,372</b>

**TABLE 3\***  
**TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES**

*\*Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 31/01/2014)	Total
EOPYY (IKA)	≈18 mil.	≈482 mil.	≈50 mil.	≈550 mil.
NHS	≈50 mil.	≈320 mil.	≈45 mil.	≈415 mil.
MILITARY	≈8 mil.	≈20 mil.	≈2 mil.	≈30 mil.
<u>TOTAL</u>	≈€76 mil.	≈€820 mil.	≈€97 mil.	≈€995mil.