

# HELLENIC ASSOCIATION OF PHARMACEUTICAL COMPANIES: A REPORT ON PUBLIC HOSPITALS' DEBTS TOWARDS SFEE'S MEMBER-COMPANIES

Sales, amounts paid and amounts due: 01.01.2010 - 30.09.2010

Athens, October 2010

#### Introduction

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analysed all the available data relating to pharmaceutical debts of public hospitals to its member-companies, for the **first nine months of 2010**. The analysis resulted in a set of tables, which describe in detail the data regarding sales, sums that have been paid-off and pending (owed) sums for supplies of pharmaceuticals in 2010, as well as the total time of delay of settlement of the pending sums per hospital.

In specific, the Tables include the data for all the public hospitals as well as the data regarding several sub- categories of hospitals. The tables included in the report are the following:

 Table 1: Sales of pharmaceuticals to public hospitals, sums paid and amount of current debt of public hospitals to SFEE member-companies for supplies made from 01.01.2010 until 30.09.2010

Public hospitals ranked according to the amount due

 Table 2: Sales of pharmaceuticals to University hospitals, sums paid and amount of current debt of University hospitals towards SFEE member-companies for supplies made from 01.01.2010 until 30.09.2010

University Hospitals ranked according to the amount due

• **Table 3**: Sales of pharmaceuticals to psychiatric hospitals, sums paid and amount of current debt of psychiatric hospitals towards SFEE member-companies for supplies made from 01.01.2010 until 30.09.2010.

Psychiatric Hospitals ranked according to the amount due

 Table 4: Sales of pharmaceuticals to military hospitals, sums paid and amount of current debt of military hospitals towards SFEE member-companies for supplies made from 01.01.2010 until 30.09.2010

Military Hospitals ranked according to the amount due

 Table 5: Sales of pharmaceuticals to Social Insurance Institute's (IKA) hospitals, sums paid and amount of current debt of Social Insurance Institute's (IKA) hospitals towards SFEE member-companies for supplies made from 01.01.2010 until 30.09.2010

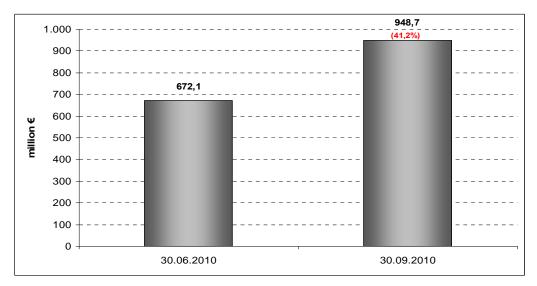
IKA Hospitals ranked according to the amount due

#### Main points:

The main points resulting from the analysis of data on sales, amount paid and amount due (debts) for pharmaceutical supplies from 01.01.2010 until 30.09.2010 are as follows:

- The *total amount of pharmaceuticals' sales* from SFEE's member- companies to public hospitals from 01.01.2010 until 30.09.2010 *reached* €1,018.4 *million*.
- On 30.09.10, the total amount paid off by the public hospitals to SFEE's member-companies for supplies of pharmaceuticals made from 01.01.2010 until 30.09.2010, reached €69.7 mil. In other words, only 6,8% of the amounts pending have been paid off by the public hospitals.
- On 30.09.2010, the total amount of public hospitals' debt towards SFEE's member- companies for supplies made from 01.01.2010 until 30.09.2010 was €948.7 million, compared to €672.1 million on 30.06.2010, increased by 41.2% within 3 months, as presented in Figure 1. If the debt continues to grow at this rate, it is estimated to reach €1.3 billion on 31.12.10.

Figure 1
Evolution of Hospital Debts



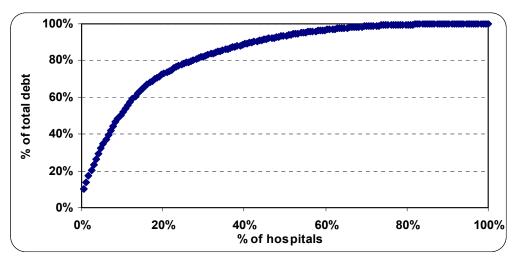
- 30 out of 167 or 18% of public hospitals have not yet made any payment for invoices regarding 2010.
- The *average length of payment delay* reaches **7.9** *months* (237 days), i.e. public hospitals' debts are -on average pending since February 2010<sup>1</sup>.
- The Central Pharmacy of IKA (Social Security Organisation) presents the highest debts towards the member- companies of SFEE, with a total sum that approaches €95.5 million (10.1% on the total debts).

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<sup>&</sup>lt;sup>11</sup> The overall payment delay is a weighted average –based on the pending amount- of the respective number of months of settlement delay for every company, per hospital.

- The hospitals "Errikos Dinan" and Onassis Cardiac Surgery Center jointly owe **€7.3** *million*, whereas their share in the entity of debts of public hospitals corresponds to 0.8% in September 2010.
- A high degree of concentration of debts in few hospitals is observed. The top tenranked based on the amount owed- public hospitals have total debts towards the pharmaceutical enterprises that exceed €353.3 million, which correspond to 37.2% of total debts. As shown in Figure 2, 20% of public hospitals have debts that correspond to 73% of the total debts.

Figure 2
Inequality Distribution Diagram of Hospital Debts



The debts corresponding to the subcategories of hospitals form as follows

- The *total amount sales* from SFEE's member- companies to *university hospitals* reached €150.6 *million*, whereas the amount paid from the University hospitals for the sales mentioned above reached €1.6 *million* on 30.09.2010. The debts of *university hospitals* mount up to €149 *million* which corresponds to 15.7% of the total debt. The average delay of debt settlement is estimated at 8.4 months, in other words debts are pending on average since February 2010.
- The *total amount of sales* from SFEE's member- companies to *psychiatric hospitals* reached *€8.7 million* whereas the amount paid from the psychiatric hospitals for the sales mentioned above reached *€0.8 million* on 30.09.2010. The debts of psychiatric hospitals mount up to *€7.9 million*, which corresponds to 0.8% of the total debt. The average delay of debt settlement is estimated at 8.1 months. 43.8% of the debt of psychiatric hospitals corresponds to the *Psychiatric Hospital of Attica*.
- The *total amount of sales* from SFEE's member- companies to *military hospitals* reached *€28.7 million* whereas the amount paid from the military hospitals for the sales mentioned above reached *€0.32 million* on 30.09.2010. *Military Hospitals*' debts to pharmaceutical companies equal *€28.3 million* (3.0% of total debt). The

• The *total amount of sales* from SFEE's member- companies to *Hospitals of IKA* reached *€201.2 million* whereas the *amount pai*d from the hospitals of IKA for the sales mentioned above reached *€7.1 million*, which means that 4% of the invoices have been paid off. The total debt of *IKA's Hospitals* is estimated at *€194.1 million*, whereas their share in the entity of debts reaches 20.5%, while the greatest debts are those of the Central Pharmacy of IKA. The average delay of payment amounts to 8.1 months.At this point, it is worth mentioning that in 2010, there is a deterioration of the capability and time of payment of the debts of the hospitals of IKA towards the pharmaceutical companies when compared to the previous four years (2005-2009), during which the Hospitals of IKA had the fastest pay- off time of their debts when compared to the other public hospitals.

#### TABLE 1

### DEBTS OF PUBLIC HOSPITALS TO MEMBER-COMPANIES OF SFEE

Classification of hospitals based on the amount owed to the pharmaceutical companies

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION <sup>2</sup>
Perio	od: 01.01.20	10-30.09.2010				
1	90003373	CENTRAL PHARMACY OF IKA	95,511,818.74	0	95,511,818.74	Jan-10
2	999336270	GENERAL HOSPITAL OF ATHENS "EVANGELISMOS"	34,233,500.35	257,495.73	33,976,004.62	Jan-10
3	999332719	GENERAL HOSPITAL OF ATHENS "LAIKO"	36,069,123.26	2,794,824.93	33,274,298.33	Jan-10
4	90003373	6th HOSPITAL OF IKA ATHENS	30,351,764.91	0	30,351,764.91	Jan-10
5	999100816	UNIVERSITY GENERAL HOSPITAL OF PATRA	29,505,111.10	550.8	29,504,560.30	Jan-10
6	999332756	GENERAL HOSPITAL OF ATHENS "GENNIMATAS"	31,989,648.20	3,813,186.32	28,176,461.88	Jan-10
7	999161766	UNIVERSITY GENERAL HOSPITAL OF HERAKLEIO	27,204,452.32	0	27,204,452.32	Jan-10
		ANTIC. HOSPITAL OF THESSALONIKA				
8	999432337	'THEAGENEIO"	30,672,736.93	3,984,690.12	26,688,046.81	Jan-10
9	90003373	CENTRAL PHARMACY OF IKA ATHENS	24,809,415.10	4,784.81	24,804,630.29	Jan-10
10	999681575	UNIVERSITY GENERAL HOSPITAL OF LARISSA	23,862,101.98	45,692.28	23,816,409.70	Jan-10
11	999696736	PERIPHERAL GENERAL HOSPITAL "ATTIKON"	24,112,677.72	536,996.16	23,575,681.56	Jan-10
12	999432325	GENERAL HOSPITAL OF THESSALONIKA "IPPOKRATEIO"	29,475,717.04	6,171,719.04	23,303,998.00	Jan-10
13	999426853	UNIVERSITY GENERAL HOSPITAL OF IOANNINA	21,084,736.44	111.68	21,084,624.76	Jan-10
14	999387835	UNIVERSITY GENERAL HOSPITAL OF ALEXANDROUPOLIS	21,118,812.67	363,982.07	20,754,830.60	Jan-10
15	90003373	2nd HOSPITAL OF IKA THESSALONIKA	25,411,805.15	6,806,245.31	18,605,559.84	Jan-10
16	90003373	1st HOSPITAL OF IKA ATHENS	18,551,793.86	326,561.90	18,225,231.96	Jan-10
17	90074403	GENERAL PERIPHERAL HOSPITAL 'PAPAGEORGIOU"	21,223,628.83	3,396,720.77	17,826,908.06	Jan-10
18	999332732	GENERAL HOSPITAL OF ATHENS "IPPOKRATEIO"	18,531,008.61	1,544,697.60	16,986,311.01	Jan-10
19	90158739	PERIPHERAL ANTICANCER HOSPITAL "AGHIOS SAVVAS"	19,759,882.18	3,192,537.06	16,567,345.12	Jan-10
20	999332720	REGIONAL CHEST DISEASE HOSPITAL OF ATHEN: "SOTIRIA"	17,090,705.77	986,763.18	16,103,942.59	Jan-10
21	90024750	UNIVERSITY GENERAL HOSPITAL "AHEPA"	15,889,430.86	655,705.63	15,233,725.23	Jan-10
22	999294028	GENERAL HOSPITAL OF THESSALONIKA "PAPANIKOLAOU"	19,270,189.75	4,711,026.92	14,559,162.83	Jan-10
23	999332770	GENERAL CHILDREN'S HOSPITAL "AGHIA SOFIA"	14,536,965.51	1,046,672.28	13,490,293.23	Jan-10
24	999332744	GENERAL HOSPITAL OF ATHENS "ALEXANDRA"	13,399,662.04	41,669.31	13,357,992.73	Jan-10
25	999233397	SPEC. ANTICANCER HOSPITAL OF PIRAEUS "METAXA"	21,970,634.16	8,971,919.49	12,998,714.67	Jan-10
26	999085440	GENERAL HOSPITAL OF LARISSA "KOUTLIMPANEIO"	10,065,607.44	67,951.97	9,997,655.47	Jan-10
27	90013225	HOSPITAL OF THE GREEK RED CROSS	10,859,456.08	935,743.22	9,923,712.86	Jan-10
28	999444662	GENERAL HOSPITAL OF CHANIA "AGHIOS GEORGIOS"	9,545,655.87	26,088.38	9,519,567.49	Jan-10
29	998965064	GENERAL HOSPITAL OF ATTICA "KAT"	9,531,141.67	832,740.62	8,698,401.05	Jan-10
30	999354460	GENERAL HOSPITAL OF LAMIA	8,562,511.22	0	8,562,511.22	Jan-10
31	999516730	GENERAL HOSPITAL OF NIKAIA "AG. PANTELEIMON"	9,243,320.76	917,305.38	8,326,015.38	Jan-10
32	90153025	251 GENERAL AIRFORCE HOSPITAL	7,458,673.35	3,245.33	7,455,428.02	Jan-10
33	999082972	"VENIZELEIO-PANANEIO" GENERAL HOSPITAL OF HERAKLION	7,261,228.24	20,141.62	7,241,086.62	Jan-10
34	999052193	GENERAL HOSPITAL OF RHODES "A. PAPANDREOU"	7,563,286.87	588,072.23	6,975,214.64	Jan-10

2 The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION
Perio	od: 01.01.201	0-30.09.2010		•		
35	999378003	GENERAL HOSPITAL OF PATRA "AGHIOS ANDREAS"	7,203,804.12	330,883.69	6,872,920.43	Jan-10
36	999501452	GENERAL HOSPITAL OF VOLOS	6,715,461.92	303.73	6.715.158.19	Jan-10
37	90009795	VENEREAL AND SKIN DISEASES HOSPITAL "ANDREAS SYNGROS"	7,548,253.36	892,203.78	6,656,049.58	Jan-10
38	998986625	GENERAL HOSPITAL OF ATHENS "SISMANOGLEIC	6,979,391.84	617,785.05	6,361,606.80	Jan-10
39	998995401	GENERAL HOSPITAL OF KALAMATA	6,039,910.09	137,947.06	5,901,963.03	Jan-10
40	999218370	GENERAL HOSPITAL OF SERRES	5,789,276.15	4,751.39	5,784,524.76	Jan-10
41	90158844	HOSPITAL OF THE HELLENIC ARMY PENSION FUND	5,537,854.53	14,678.19	5,523,176.34	Jan-10
42	90036306	MILITARY PHARMACY OF ATHENS	5,326,558.15	9,182.06	5,317,376.09	Jan-10
43	90051764	GEN. HOSPITAL OF ATTICA "ASKLIPIEIO VOULAS"	5,602,051.45	593,422.23	5,008,629.22	Jan-10
44	999145895	GEN. HOSPITAL OF MYTILINI "VOSTANEIO"	5,010,839.02	3,437.83	5,007,401.19	Jan-10
45	999157568	GENERAL HOSPITAL OF KAVALA	5,505,666.44	522,293.77	4,983,372.67	Jan-10
46	999372385	GEN. MATERNITY CLINIC "ELENA VENIZELOU"	5,150,152.98	452,707.54	4,697,445.44	Jan-10
47	999130600	GENERAL HOSPITAL OF ARTA	4,667,729.50	1,058.75	4,666,670.75	Jan-10
48	999233404	GENERAL HOSPITAL OF PIRAEUS "TZANEIO"	7,058,159.92	2,406,996.13	4,651,163.79	Jan-10
49	999825956	GENERAL HOSPITAL KATERINI	4,344,154.41	61,960.30	4,282,194.11	Jan-10
ΕO	00452025	424 GENERAL MILITARY HOSPITAL OF	4 224 20E 22	00 272 40	4 006 400 70	lon 10
50 51	90153025 90003373	THESSALONIKA  3rd HOSPITAL OF IKA ATHENS	4,324,805.22 4,207,723.92	98,372.49 586.96	4,226,432.73 4,207,136.96	Jan-10
52	999252142				· · ·	Jan-10
53	999252142	GEN. HOSPITAL OF ELEFSINA "THRIASIO"  GENERAL HOSPITAL OF TRIKALA	4,750,845.34 4,077,458.82	637,911.75 4,738.87	4,112,933.59 4,072,719.95	Jan-10 Jan-10
54	999127620	GEN UNIV. HOSP. OF TRIPOLI "EVANGELISTRIA"	4,003,575.61	8,713.23	3,994,862.38	Jan-10
55	999360466	GENERAL HOSPITAL OF CORFU	3,919,349.99	0	3,919,349.99	Jan-10
	000000100	PER. GEN. CHILDREN'S HOSP. "AGLAIA	0,010,010.00		0,010,010.00	oun 10
56	90009802	KYRIAKOU"	3,891,046.46	11,090.81	3,879,955.65	Jan-10
57	90010689	"ARETAIEIO" HOSPITAL OF ATHENS	3,849,133.08	0	3,849,133.08	Jan-10
58	998965076	GENERAL ONCOLOGICAL HOSPITAL OF KIFISIA "AGHIOI ANARGYROI"	6,634,667.17	2,830,109.01	3,804,558.16	Jan-10
59	999189136	GENERAL HOSPITAL OF HALKIDA	3,745,131.20	12,300.26	3,732,830.94	Jan-10
60	999091563	GENERAL HOSPITAL OF KARDITSA	3,943,915.93	336,354.91	3,607,561.02	Jan-10
61	90012726	"AEGINITIO" HOSPITAL OF ATHENS	4,050,925.15	500,481.11	3,550,444.04	Jan-10
62	90153025	401 GENERAL MILITARY HOSPITAL ATHENS	3,571,179.43	41,599.40	3,529,580.03	Jan-10
63	999696712	PSYCHIATRIC HOSPITAL OF ATTICA	3,481,682.62	231.25	3,481,451.37	Jan-10
64	90153025	NAVAL HOSPITAL OF ATHENS	3,406,455.88	94,618.66	3,311,837.22	Jan-10
65	998980227	GENERAL HOSPITAL "HATZIKOSTA"	3,315,080.51	15,122.00	3,299,958.51	Jan-10
66	999275167	GENERAL HOSPITA OF N. IONIA "AGHIA OLGA"  GEN. HOSPITAL OF MELISSIA "AMALAIA	3,579,674.43	447,143.50	3,132,530.93	Jan-10
67	998986594	FLEMING"	3,142,548.55	14,957.40	3,127,591.15	Jan-10
68	999049011	GENERAL HOSPITAL OF KORINTHOS	3,049,779.59	43,193.92	3,006,585.67	Jan-10
69 70	999389693 999224339	GENERAL HOSPITAL OF XANTHI GENERAL HOSPITAL OF AGRINIO	3,070,250.03	78,720.26	2,991,529.77	Jan-10
71	90009851	GENERAL HOSPITAL OF AGRINIO  GENERAL HOSPITAL "ELPIS"	2,925,819.93 3,022,552.63	1,887.70 175,853.24	2,923,932.23 2,846,699.39	Jan-10 Jan-10
72	999109534	GENERAL HOSPITAL ELFIS  GENERAL HOSPITAL OF VEROIA	2,930,607.04	112,600.83	2,818,006.21	Jan-10
73	999181810	GENERAL HOSPITAL OF VERGIA  GENERAL HOSPITAL OF PYRGOS	2,739,245.55	1,876.90	2,737,368.65	Jan-10
74	999227410	GENERAL HOSPITAL OF FIRGOS  GENERAL HOSPITAL OF KOMOTINI "SISMANOGLEIO"	2,675,118.59	6,053.51	2,669,065.08	Jan-10
75	999344780	GENERAL HOSPITAL OF SPARTA	2,659,083.40	14,063.13	2,645,020.27	Jan-10
76	999136468	GEN. HOSPITAL OF PTOLEMAIDA "MPODOSAKEIO"	2,542,069.57	12,754.85	2,529,314.72	Jan-10
77	999340688	GEN. HOSPITAL OF SAMOS "AG. PANTELEIMON"	2,507,196.82	0	2,529,314.72	Jan-10

<sup>\*</sup> The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

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Perio	od: 01.01.2010	0-30.09.2010	l	· I		
78	90003373	7th HOSPITAL OF IKA ATHENS	2,378,099.04	13,046.10	2,365,052.94	Jan-10
79	999094381	GENERAL HOSPITAL "SKYLITSEIO"	2,873,568.00	615,079.07	2,258,488.93	Jan-10
80	999133780	GENERAL HOSPITAL OF KOZANI	2,258,482.15	0	2,258,482.15	Jan-10
81	999834338	GENERAL HOSPITAL OF EDESSA	2,223,306.36	0	2,223,306.36	Jan-10
82	999272718	GENERAL HOSPITAL OF RETHYMNON	2,190,655.20	0	2,190,655.20	Jan-10
83	999470970	GENERAL HOSPITAL OF LEIVADIA	2,179,846.37	0	2,179,846.37	Jan-10
84	800106670	GENERAL HOSPITAL OF DIDYMOTEIXO	2,163,418.91	378.27	2,163,040.64	Jan-10
85	999296624	GENERAL HOSPITAL OF GIANNITSA	2,188,412.98	37,940.52	2,150,472.46	Jan-10
86	999001304	GENERAL HOSPITAL OF DRAMA	2,171,699.00	25,046.63	2,146,652.37	Jan-10
		GEN. HOSPITAL OF THESSALONIKI "AG.		·	·	
87	999150010	PAVLOS"	2,140,131.49	2,136.54	2,137,994.95	Jan-10
88	999476205	GEN. HOSP OF THESSAL."AG.DIMITRIOS"	2,637,086.97	560,552.65	2,076,534.32	Jan-10
89	999852909	GENERAL HOSPITAL OF PREVEZA	2,006,200.89	29,308.68	1,976,892.21	Jan-10
90	999476217	GEN. HOSPITAL OF THESSALONIKI "G.GENNIMATAS"	1,878,348.22	214,334.73	1,664,013.49	Jan-10
91	90052472	GENERAL HOSPITAL "PAMMAKARISTOS"	1,612,487.35	172	1,612,315.35	Jan-10
92	999519547	GENERAL HOSPITAL OF ZAKYNTHOS	1,590,935.75	0	1,590,935.75	Jan-10
93	999007413	GENERAL HOSPITAL OF ARGOS	1,576,567.91	2.825.64	1,573,742.27	Jan-10
94	999070198	GENERAL HOSPITAL OF ARGOS  GENERAL HOSPITAL OF AG. NIKOLAOS	1,500,172.65	0	1,500,172.65	Jan-10
95	999088454	GEN. HOSP. OF ATTICA "AGHIA VARVARA"	1,533,810.62	72,859.23	1,460,951.39	Jan-10
96	90152065	MILITARY PHARMACY 251 AIRFORCE HOSPITAL	1,443,103.20	0	1,443,103.20	Jan-10
97	999737735	GENERAL HOSPITAL OF HALKIDIKI	1,685,543.26	270,788.44	1,414,754.82	Jan-10
98	999480009	GENERAL HOSPITAL OF NAFPLION	1,408,923.60	997.9	1,407,925.70	Jan-10
99	999175979	GENERAL HOSPITAL OF KILKIS	1,398,286.11	460.68	1,397,825.43	Jan-10
100	999294030	PSYCHIATRIC HOSP. OF THESSALONIKA	1,507,096.31	141,610.08	1,365,486.23	Jan-10
101	999055171	GEN. HOSPITAL OF ATHENS "PATISSION"	1,361,116.05	0	1,361,116.05	Jan-10
102	90002991	DROMOKAITEIO INFIRMARY	1,309,860,07	0	1,309,860.07	Jan-10
103	800218758	GEN. HOSP OF MESSOLOGI "HATZIKOSTA"	1,249,801.05	8.77	1,249,792.28	Jan-10
104	99627541	GENERAL HOSPITAL OF FILIATA	1,130,173.95	0	1,130,173.95	Jan-10
105	99175730	GENERAL HOSPITAL OF MOLAOI	1,120,799.16	1,442.92	1,119,356.24	Jan-10
106	999064980	GEN. HOSPITAL OF ATHENS "POLYKLINIKI"	1,345,241.57	236,025.14	1,109,216.43	Jan-10
107	999699216	GENERAL HOSPITAL OF KOS	1,201,171.68	127,626.89	1,073,544.79	Jan-10
108	800184070	GENERAL HOSPITALOF LEFKADA	1,068,746.69	0	1,068,746.69	Jan-10
109	800062030	GENERAL HOSPITAL OF AMALIADA	1,095,681.23	70,112.19	1,025,569.04	Jan-10
110	999669027	GENERAL HOSPITAL OF FLORINA	1,011,164.29	0	1,011,164.29	Jan-10
111	999894869	GENERAL HOSPITAL OF AIGIO	1,005,715.00	354.93	1,005,360.07	Jan-10
112	800187255	GENERAL HOSPITAL OF LEMNOS	990,866.59	0	990,866.59	Jan-10
113	999413697	GENERAL HOSPITAL OF KEFALONNIA	988,640.19	57.52	988,582.67	Jan-10
114	800171626	GENERAL HOSPITAL OF KYPARISSIA	1,020,356.54	40,136.03	980,220.51	Jan-10
115	999392187	HOSPITAL OF SYROS "VARDAKEIO"	829,383.12	10,865.25	818,517.87	Jan-10
116	999262830	GENERAL HOSPITAL OF KASTORIA	941,485.21	128,371.92	813,113.29	Jan-10
117	90321885	GENERAL HOSPITAL OF THIVA	808,890.64	70.4	808,820.24	Jan-10
118	999154413	GENERAL HOSPITAL OF GREVENA MILITARY HEADQUARTERS HEALTH CENTER	805,282.45	390.07	804,892.39	Jan-10
119	90153025	441	815,304.99	112,908.21	702,396.78	Jan-10
120	999918141	GENERAL HOSPITAL OF AMFISSA	693,247.50	0	693,247.50	Jan-10
121	99595225	GEN. HOSP. OF KALYMNOS "VOUVALEIO"	694,868.48	4,964.63	689,903.85	Jan-10
122	99673834	GENERAL HOSPITAL OF NACUSSA	658,112.51	49,305.46	608,807.05	Jan-10
123	99616784	GENERAL HOSPITAL OF NAOUSSA	601,763.10	3,544.62 167.62	598,218.48	Jan-10

<sup>\*</sup> The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION	
Perio	od: 01.01.2010	0-30.09.2010					
125	999378027	SPECIAL HOSPITAL OF CHEST DISEASES	459,028.76	13,085.07	445,943.69	Jan-10	
126	998968091	PSYCHIATRIC HOSPITAL OF KERKYRA	412,491.31	571.11	411,920.20	Jan-10	
127	99144788	GENERAL HOSPITAL OF GOUMENISSA	382,723.18	62.57	382,660.61	Jan-10	
128	90023986	CHILDREN'S HOSPITAL OF PATRA	381,628.42	0	381,628.42	Jan-10	
129	999115565	HOSP. FOR VEN. AND SKIN CONDITIONS	368,888.81	555.09	368,333.72	Jan-10	
130	99703799	GENERAL HOSPITAL OF KARPENISI	348,096.58	57.2	348,039.38	Jan-10	
131	999504614	PSYCHIATRIC HOSP. OF PETRA OLYMPOS	340,070.32	8,518.42	331,551.90	Jan-10	
132	999444674	INFIRMARY FOR PSYCH DIS OF CHANIA	324,898.92	282.86	324,616.06	Jan-10	
133	999068178	GEN. CHILD. HOSP. "PAIDON PENTELIS"	305,549.81	3,801.22	301,748.59	Jan-10	
134	90153025	NAVAL HOSPITAL OF CRETE	309,180.74	8,015.14	301,165.60	Jan-10	
135	999127644	PSYCHIATRIC HOSPITAL OF TRIPOLI	595,534.82	300,727.67	294,807.14	Jan-10	
136	99591588	STATE INFIRMARY OF LEROS	604,293.73	328,892.73	275,401.00	Jan-10	
137	99190154	GENERAL HOSPITAL OF KARYSTOS	273,263.47	1,706.78	271,556.69	Jan-10	
138	999550981	GENERAL HOSPITAL OF KYMI	238,375.74	0	238,375.74	Jan-10	
139	999432349	HOSPITAL FOR SPECIAL CONDITIONS	904,436.58	695,014.44	209,422.14	Jan-10	
140	800056300	GENERAL HOSPITAL OF IKARIA	187,467.69	0	187,467.69	Jan-10	
141	999346619	GENERAL HOSPITAL OF NAXOS	186,068.01	0	186,068.01	Jan-10	
142	999103517	NAT. INSTITUTE FOR REHABILITATION	177,281.44	0	177,281.44	Jan-10	
143	800165656	GENERAL HOSPITAL OF KRESTENA	147,954.66	900.18	147,054.48	Jan-10	
144	99722833	GENERAL HOSPITAL OF KYTHIRA	140,256.82	996.5	139,260.32	Jan-10	
145	99999999	CENTRAL APOTHECARY OF NAVAL FUND	165,073.51	28,667.57	136,405.94	Jan-10	
146	999004552	CHILD-PSYCHIATRIC HOSPITAL OF RAFINA	128,187.87	0	128,187.87	Jan-10	
147	800190782	HOSPITAL OF LIKSOURI "MATZAVINATEIO"	103,494.84	0	103,494.84	Jan-10	
148	90153025	412 GENERAL MILITARY HOSPITAL OF XANTHI	89,809.43	0	89,809.43	Jan-10	
				0			
149	800140698	HEALTH CENTER OF KALAVRYTA CHILDREN'S INFIRMARY OF KARDITSA	64,509.06	83.93	64,509.06	Jan-10	
150	999091643		58,337.52		58,253.59	Jan-10	
151	90153025	201 HOSPITAL OF MARTIAL AVIATION	51,919.03	1,139.16	50,779.87	Jan-10	
152	90036320	HOSP. SPILIOPOULEIO "AG. ELENI"	57,274.56	12,072.84	45,201.72	Jan-10	
153	999306401	AGHIOS PANTELEIMON	84,363.47	40,102.66	44,260.81	Jan-10	
154	800240765	GEN. HOSP. OF NEAPOLI "DIALYNAKEIO"	43,288.00	31.49	43,256.51	Jan-10	
155	90169674	HOSP. FOR DETAINEES "AGHIOS PAVLOS"	93,506.23	50,921.59	42,584.65	Jan-10	
156		INST FOR CARE OF THE CHRONICALLY ILL	38,084.11	6,027.29	32,056.82	Jan-10	
157	90169674	PSCYCHIATRIC INSTITUTION FOR DETAINEES	39,553.18	10,424.92	29,128.26	Jan-10	
158	999447652	INFIRM FOR THE CHRONICALLY ILL ATHENS	56,141.55	28,735.61	27,405.94	Jan-10	
159	99846541	INFIRM. FOR THE CHRONIC. ILL TRIKALA	44,733.30	25,091.49	19,641.81	Jan-10	
160	999185346	INFIRM FOR THE CHRONICALLY ILL CHANIA	44,194.17	27,549.05	16,645.12	Jan-10	
161	999114034	CENT. REHAB. OF DISABLED CHILD. VOULA	10,764.16	799.98	9,964.18	Jan-10	
162	90169674	COURT JAIL THESSALONIKA	17,152.67	7,727.30	9,425.38	Jan-10	
163	99999999	NAVAL STATION OF CRETE	32,703.01	24,841.94	7,861.07	Jan-10	
164	90153025	404 GENERAL MILITARY HOSPITAL LARISSA	21,400.52	14,150.15	7,250.37	Jan-10	
165	999145975	INST. SOC. PROV. AGIASSOS "THEOMITOR"	24,745.33	20,761.73	3,983.60	Jan-10	
		SUBTOTAL (1)	1,010,404,451.31	69,032,994.98	941,371,456.33	_	
166	5,450,764.47	114,072.04	5,336,692.44	114.072,04	5.336.692,44	Jan-10	
167	2,545,437.18	544,067.80	2,001,369.38	544.067,80	2.001.369,38	Jan-10	
		SUBTOTAL (2)	7,996,201.66	658,139.84	7,338,061.82		
	GRAND TOTAL (1) + (2) 1,018,400,652.97   69,691,134.82   948,709,518.15    Average time of delay of settlement of debts						

<sup>\*</sup> The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

TABLE 2

### DEBTS OF <u>UNIVERSITY HOSPITALS</u> TO MEMBER COMPANIES OF SFEE Classification of Hospitals based on the amount due for invoices of 2010

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION	
1	999100816	UNIVERSITY GENERAL HOSPITAL OF PATRA	29,505,111.10	550.8	29,504,560.30	Jan-10	
- '	999100010	UNIVERSITY GENERAL HOSPITAL	29,303,111.10	330.0	29,304,300.30	Jan-10	
2	999161766	OF HERAKLEION	27,204,452.32	0	27,204,452.32	Jan-10	
3	999681575	UNIVERSITY GENERAL HOSPITAL OF LARISSA	23,862,101.98	45,692.28	23,816,409.70	Jan-10	
4	999426853	UNIVERSITY GENERAL HOSPITAL OF IOANNINA	21,084,736.44	111.68	21,084,624.76	Jan-10	
5	999387835	UNIVERSITY GENERAL HOSPITAL OF ALEXANDROUPOLIS	21,118,812.67	363,982.07	20,754,830.60	Jan-10	
6	90024750	UNIVERSITY GENERAL HOSPITAL "AHEPA"	15,889,430.86	655,705.63	15,233,725.23	Jan-10	
7	999127620	GENERAL UNIVERSITY HOSPITAL OF TRIPOLI "EVANGELISTRIA"	4,003,575.61	8,713.23	3,994,862.38	Jan-10	
8	90010689	"ARETAIEIO" HOSPITAL OF ATHENS	3,849,133.08	0	3,849,133.08	Jan-10	
9	90012726	"AEGINITIO" HOSPITAL OF ATHENS	4,050,925.15	500,481.11	3,550,444.04	Jan-10	
	TOTAL 150,568,279.21 1,575,236.80 148,993,042.41						
	Average time of delay of settlement of debts:						

\* The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

TABLE 3

### DEBTS OF <u>PSYCHIATRIC HOSPITALS</u> TO MEMBER COMPANIES OF SFEE Classification of Hospitals based on the amount due for invoices of 2010

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION
1	999696712	PSYCHIATRIC HOSPITAL OF ATTICA	3,481,682.62	231.25	3,481,451.37	Jan-10
2	999294030	PSYCHIATRIC HOSPITAL OF THESSALONIKA	1,507,096.31	141,610.08	1,365,486.23	Jan-10
3	90002991	DROMOKAITEIO INFIRMARY	1,309,860.07	0	1,309,860.07	Jan-10
4	998968091	PSYCHIATRIC HOSPITAL OF KERKYRA	412,491.31	571.11	411,920.20	Jan-10
5	999504614	PSYCHIATRIC HOSPITAL OF PETRA OLYMPOS	340,070.32	8,518.42	331,551.90	Jan-10
6	999444674	INFIRMARY FOR PSYCHIATRIC DISEASES OF CHANIA	324,898.92	282.86	324,616.06	Jan-10
7	999127644	PSYCHIATRIC HOSPITAL OF TRIPOLI	595,534.82	300,727.67	294,807.14	Jan-10
8	99591588	STATE INFIRMARY OF LEROS	604,293.73	328,892.73	275,401.00	Jan-10
9	999004552	CHILD PSYCHIATRIC HOSPITAL OF RAFINA	128,187.87	0	128,187.87	Jan-10
10	90169674	PSYCHIATRIC INSTITUTION FOR DETAINEES	39,553.18	10,424.92	29,128.26	Jan-10
TOTAL 8,743,669.15 791,259.04 7,952,410.11						
Average time of delay of settlement of debts:						8.1 months 243 days

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<sup>\*</sup> The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

TABLE 4

### DEBTS OF <u>MILITARY HOSPITALS</u> TO MEMBER COMPANIES OF SFEE Classification of Hospitals based on the amount due for invoices of 2010

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION
1	90153025	251 GENERAL AIRFORCE HOSPITAL	7,458,673.35	3,245.33	7,455,428.02	Jan-10
2	90158844	HOSPITAL OF THE HELLENIC ARMY PENSION FUND	5,537,854.53	14,678.19	5,523,176.34	Jan-10
3	90036306	MILITARY PHARMACY OF ATHENS	5,326,558.15	9,182.06	5,317,376.09	Jan-10
4	90153025	424 GENERAL MILITARY HOSPITAL OF THESSALONIKA	4,324,805.22	98,372.49	4,226,432.73	Jan-10
5	90153025	401 GENERAL MILITARY HOSPITAL ATHENS	3,571,179.43	41,599.40	3,529,580.03	Jan-10
6	90152065	MILITARY PHARMACY 251 AIRFORCE HOSPITAL	1,443,103.20	0	1,443,103.20	Jan-10
7	90153025	MILITARY HEADQUARTERS HEALTH CENTER 441	815,304.99	112,908.21	702,396.78	Jan-10
8	90153025	412 GENERAL MILITARY HOSPITAL OF XANTHI	89,809.43	0	89,809.43	Jan-10
9	90153025	201 HOSPITAL OF MARTIAL AVIATION	51,919.03	1,139.16	50,779.87	Jan-10
10	9999999	NAVAL STATION OF CRETE	32,703.01	24,841.94	7,861.07	Jan-10
11	90153025	404 GENERAL MILITARY HOSPITAL LARISSA	21,400.52	14,150.15	7,250.37	Jan-10
TOTAL 28,673,310.87 320,116.93 28,353,193.94						
Average time of delay of settlement of debts:						

\* The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).

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#### TABLE 5

## DEBTS OF <u>IKA HOSPITALS</u> TO MEMBER COMPANIES OF SFEE Classification of Hospitals based on the amount due for invoices of 2010

S/N	TAX REGISTRY No	HOSPITAL	SALES 01.01.2010- 30.09.2010	AMOUNTS PAID 01.01.2010- 30.09.2010 (2010 invoices)	AMOUNT DUE 01.01.2010- 30.09.2010 (2010 invoices)	FIRST MONTH OF NO COLLECTION	
1	90003373	CENTRAL PHARMACY OF IKA	95,511,818.74	0	95,511,818.74	Jan-10	
2	90003373	6th HOSPITAL OF IKA ATHENS	30,351,764.91	0	30,351,764.91	Jan-10	
3	90003373	CENTRAL PHARMACY OF IKA ATHENS	24,809,415.10	4,784.81	24,804,630.29	Jan-10	
4	90003373	2nd HOSPITAL OF IKA THESSALONIKA	25,411,805.15	6,806,245.31	18,605,559.84	Jan-10	
5	90003373	1st HOSPITAL OF IKA ATHENS	18,551,793.86	326,561.90	18,225,231.96	Jan-10	
6	90003373	3rd HOSPITAL OF IKA ATHENS	4,207,723.92	586.96	4,207,136.96	Jan-10	
7	90003373	7th HOSPITAL OF IKA ATHENS	2,378,099.04	13,046.10	2,365,052.94	Jan-10	
	TOTAL 201,222,420.70 7,151,225.08 194,071,195.62						
	Average time of delay of settlement of debts						

\* The month of the year for which the invoices have not been paid on the 30-09-2010. (e.g. if in September 2010 the company collected payment for the invoices of January 2010, the invoices of February 2010 remain to be collected).