



ΣΥΝΔΕΣΜΟΣ ΦΑΡΜΑΚΕΥΤΙΚΩΝ ΕΠΙΧΕΙΡΗΣΕΩΝ ΕΛΛΑΔΟΣ
HELLENIC ASSOCIATION OF PHARMACEUTICAL COMPANIES

**SFEE's REPORT ON STATE'S DEBTS TOWARDS
SFEE's MEMBER-COMPANIES**

Sales, amounts paid and amounts due until 28.2.2022

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2021 up until 28.2.2022. ***Please note that the collection of the respective data is on a voluntary basis from our member-companies and as such differences with official data from authorities may arise. The total amount presented in this report does not reflect the amount of arrears from the State, as it also included invoices published until today. Arrears (>90 days) are a subset of the amount due presented here.***

The analysis describes both in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued from 01.01.2021 up until 28.2.2022, and collectively for 2019 and 2020 for the pharmaceutical sector only.

Moreover, data on outstanding payments from NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2021 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from 01.01.2021 up until 28.2.2022), as estimated by data sent by member-companies.
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued up until the 28.2.2022, as estimated by data sent by member-companies. Total debts that are presented also include sums pending prior to 2021.

It is stressed that Tables 1 and 2 include only member-companies that send a detailed list of debts. Therefore, these tables refer to a percentage of debts (nearly 70-80%). According to this:

- *For 2021, the remaining debts amount to 308,5 mio €*

- **Table 3: Aggregate public debts** to SFEE member companies. This table also includes debt data from SFEE member companies that only send aggregated data.

On 28.2.2022 the consolidated debts amount to € 611.7 million. These result from EOPYY (€ 253.3 million) and the hospitals (€ 358.4 million). Respectively, in February 2021 the debts were a total of € 478.7 million (an increase of € 133 million or + 27.8%), which comes from an increase of € 62.4 million in EOPYY and € 70.6 million in hospitals.

TABLE 1*
TOTAL SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2021 & 2022
Until 28.2.2022

** Member-companies that send only aggregate debt data are not included.*

	2021 01.01.2021 - 31.12.2021 (only 2021 invoices)				2022 01.01.2021 – 28.2.2022 (only 2022 invoices)			
	SALES	COLLECTED	PENDING	% SETTLED	SALES	COLLECTED	PENDING	% SETTLED
NHS	383,413,321 €	174,165,497 €	209,249,027 €	45.42%	86,624,075 €	330,704 €	86,292,997 €	0.38%
EOPYY	878,636,773 €	816,490,616 €	62,146,157 €	92.93%	186,170,360 €	-205,258 €	186,375,618 €	-0.11%
MILITARY	21,519,930 €	11,526,212 €	10,011,669 €	53.56%	3,221,248 €	33,973 €	3,187,275 €	1.05%
NPID	1,292,692 €	855,441 €	437,251 €	66.18%	170,301 €	4,665 €	165,636 €	2.74%
IFET	17,395,468 €	15,261,788 €	2,133,680 €	87.73%	2,040,635 €	-2,065,926 €	4,106,562 €	-101.24%
CORREC/AL INSTITUTES	320,056 €	106,178 €	214,531 €	33.17%	42,898 €	954 €	42,015 €	2.22%
TOTAL	1,302,578,240 €	1,018,405,731 €	284,192,317 €	78.18%	278,269,518 €	-1,900,888 €	280,170,103 €	-%

TABLE 2***CUMULATIVE SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES****Until 28.2.2022**** Member-companies that send only aggregate debt data are not included.*

	2021-2022 01.01.2021 – 28.2.2022				UP UNTIL 31.12.2019	DEBTS 2020	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% SETTLED			
NHS	470,037,396 €	174,496,201 €	295,542,025 €	37.12%	1,161,357 €	4,726,204 €	301,429,585 €
EOPYY (IKA)	1,064,807,133 €	816,285,358 €	248,521,775 €	76.66%	71,382 €	53,432 €	248,646,589 €
MILITARY	24,741,178 €	11,560,184 €	13,198,945 €	46.72%	708,906 €	3,637,489 €	17,545,340 €
NPID	1,462,994 €	860,106 €	602,888 €	58.79%	3,615,713 €	4,191 €	4,222,791 €
IFET	19,436,103 €	13,195,861 €	6,240,242 €	67.89%	- €	102,940 €	6,343,182 €
CORREC/AL INSTITUTES	362,955 €	107,132 €	256,546 €	29.52%	176,202 €	223,021 €	655,769 €
TOTAL	1,580,847,759 €	1,016,504,842 €	564,362,420 €	64.30%	5,733,560 €	8,747,277 €	578,843,257 €

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES
Until 28.2.2022

**Including SFEE's member companies which report only aggregate debt data*

	DEBTS (UNTIL 31/12/2019)	DEBTS 2020	DEBTS 2021	DEBTS 2022	TOTAL
EOPYY (IKA)	~ 0.1 mio	~ -mio	~ 66.2 mio	~ 187 mio	~ 253.3 mio
NHS	~ 1.9 mio	~ 11.9 mio	~ 231 mio	~ 94 mio	~ 338.8 mio
MILITARY	~ 0.8 mio	~ 4.2 mio	~ 11.3 mio	~ 3.3 mio	~ 19.6 mio
TOTAL	~2.8 mio	~ 16.1 mio	~ 308.5 mio	~ 284.3 mio	~ 611.7 mio

**FIGURE 1 - TOTAL OUTSTANDING DEBTS PER YEAR
OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES
Until 28.2.2022**

**Including SFEE's member companies which report only aggregate debt data*

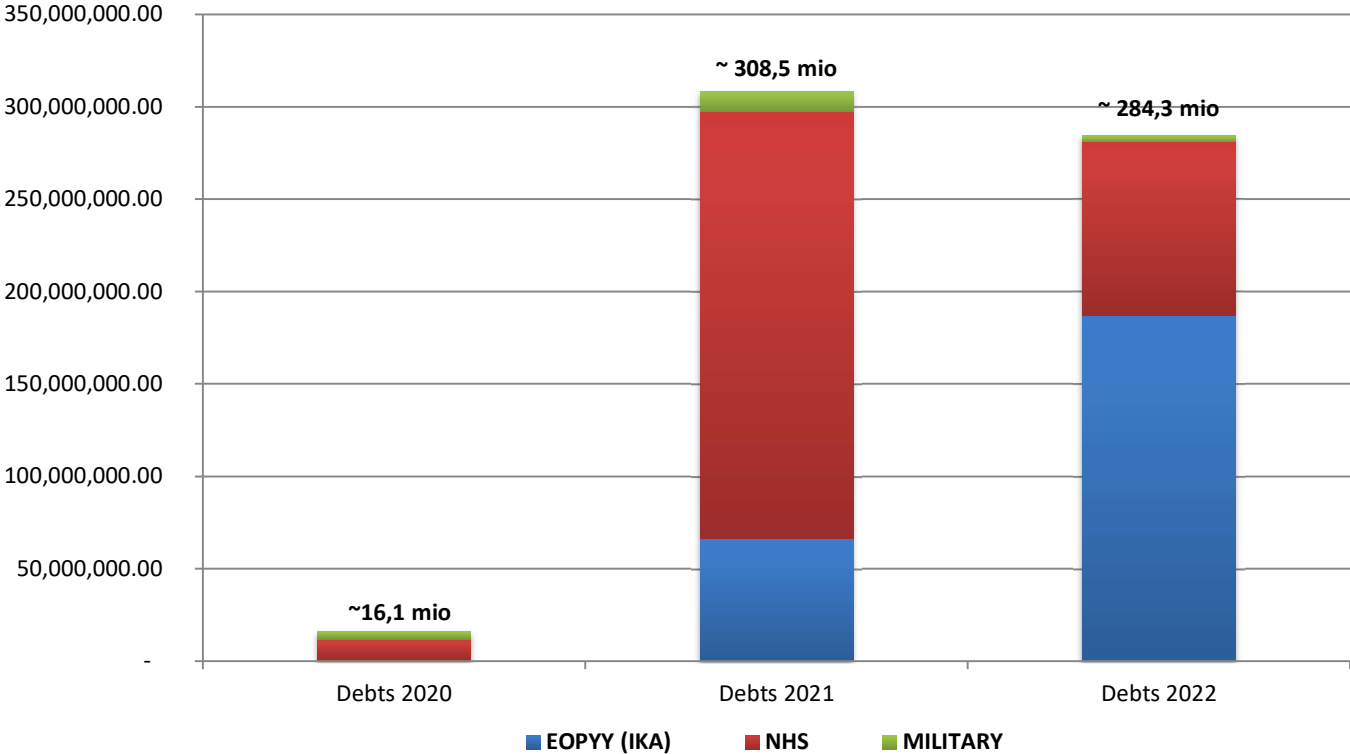


FIGURE 2 – EVOLUTION OF REMAINING DEBTS – LATEST 12 MONTHS
Until 28.2.2022

**Including SFEE's member companies which report only aggregate debt data*

