



ΣΥΝΔΕΣΜΟΣ ΦΑΡΜΑΚΕΥΤΙΚΩΝ ΕΠΙΧΕΙΡΗΣΕΩΝ ΕΛΛΑΔΟΣ
HELLENIC ASSOCIATION OF PHARMACEUTICAL COMPANIES

**SFEE's REPORT ON STATE'S DEBTS TOWARDS
SFEE's MEMBER-COMPANIES**

Sales, amounts paid and amounts due until 31.1.2022

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2021 up until 31.11.2022. ***Please note that the collection of the respective data is on a voluntary basis from our member-companies and as such differences with official data from authorities may arise. The total amount presented in this report does not reflect the amount of arrears from the State, as it also included invoices published until today. Arrears (>90 days) are a subset of the amount due presented here.***

The analysis describes both in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued from 01.01.2021 up until 31.1.2022, and collectively for 2019 and 2020 for the pharmaceutical sector only.

Moreover, data on outstanding payments from NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2021 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from 01.01.2021 up until 31.1.2022), as estimated by data sent by member-companies.
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued up until the 31.1.2022, as estimated by data sent by member-companies. Total debts that are presented also include sums pending prior to 2021.

It is stressed that Tables 1 and 2 include only member-companies that send a detailed list of debts. Therefore, these tables refer to a percentage of debts (nearly 70-80%). According to this:

- *For 2021, the remaining debts amount to 429 mio €*

- **Table 3: Aggregate public debts** to SFEE member companies. This table also includes debt data from SFEE member companies that only send aggregated data.

On 31.1.2022 the aggregated debts amounted to the amount of 576.2 million €. These result from EOPYY debts, 267 million €, and hospital debts , 309.2 million €

TABLE 1*
TOTAL SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2021 & 2022
Until 31.1.2022

** Member-companies that send only aggregate debt data are not included.*

	2021 01.01.2021 - 31.12.2021 (only 2021 invoices)				2022 01.01.2021 – 31.1.2022 (only 2022 invoices)			
	SALES	COLLECTED	PENDING	% SETTLED	SALES	COLLECTED	PENDING	% SETTLED
NHS	383,414,931 €	174,229,321 €	209,186,813 €	45.44%	33,525,734 €	-22,317 €	33,547,677 €	-0.07%
EOPYY	912,385,872 €	730,656,363 €	181,729,509 €	80.08%	77,004,191 €	8,033,818 €	68,970,372 €	10.43%
MILITARY	21,414,062 €	10,513,623 €	10,918,371 €	49.10%	1,075,756 €	- €	1,075,756 €	0.00%
NPID	1,294,531 €	846,122 €	448,409 €	65.36%	52,482 €	-8,329 €	60,811 €	-15.87%
IFET	17,072,666 €	14,769,702 €	2,302,964 €	86.51%	1,191,871 €	-2,958,760 €	4,150,631 €	-248.24%
CORREC/AL INSTITUTES	311,391 €	130,257 €	181,788 €	41.83%	3,075 €	- €	3,075 €	0.00%
TOTAL	1,335,893,453 €	931,145,387 €	404,767,853 €	69.70%	112,853,109 €	5,044,413 €	107,808,323 €	4.47%

TABLE 2***CUMULATIVE SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES****Until 31.1.2022**** Member-companies that send only aggregate debt data are not included.*

	2021-2022 01.01.2021 – 31.1.2022				UP UNTIL 31.12.2019	DEBTS 2020	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% SETTLED			
NHS	416,940,665 €	174,207,004 €	242,734,491 €	41.78%	3,061,953 €	6,422,707 €	252,219,150 €
EOPYY (IKA)	989,390,063 €	738,690,182 €	250,699,881 €	74.66%	11,588,578 €	-12,654,120 €	249,634,339 €
MILITARY	22,489,818 €	10,513,623 €	11,994,126 €	46.75%	1,007,001 €	4,334,987 €	17,336,115 €
NPID	1,347,013 €	837,793 €	509,220 €	62.20%	3,621,935 €	11,566 €	4,142,721 €
IFET	18,264,537 €	11,810,942 €	6,453,595 €	64.67%	39,643 €	92,350 €	6,585,589 €
CORREC/AL INSTITUTES	314,466 €	130,257 €	184,863 €	41.42%	166,085 €	235,728 €	586,676 €
TOTAL	1,448,746,562 €	936,189,800 €	512,576,176 €	64.62%	19,485,195 €	-1,556,782 €	530,504,590 €

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES
Until 31.1.2022

**Including SFEE's member companies which report only aggregate debt data*

	DEBTS (UNTIL 31/12/2019)	DEBTS 2020	DEBTS 2021	DEBTS 2022	TOTAL
EOPYY (IKA)	~ 11.6 mio	~ -mio	~ 185.8 mio	~ 69.6 mio	~ 267 mio
NHS	~ 3.9 mio	~ 13.6 mio	~ 231 mio	~ 41.3 mio	~ 289.8 mio
MILITARY	~ 1.1 mio	~ 4.9 mio	~ 12.2 mio	~ 1.2 mio	~ 19.4 mio
TOTAL	~16.6 mio	~ 18.5 mio	~ 429 mio	~ 112.1 mio	~ 576.2 mio

**FIGURE 1 - TOTAL OUTSTANDING DEBTS PER YEAR
OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES
Until 31.1.2022**

**Including SFEE's member companies which report only aggregate debt data*

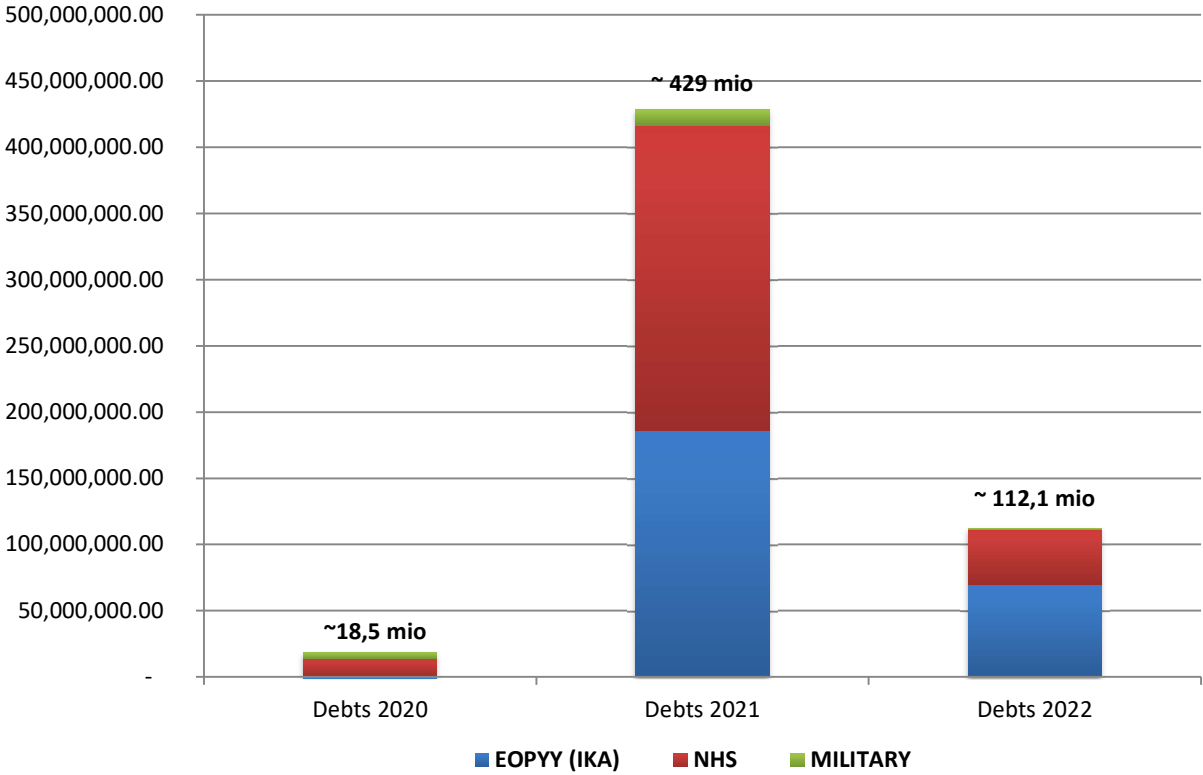


FIGURE 2 – EVOLUTION OF REMAINING DEBTS – LATEST 12 MONTHS
Until 31.1.2022

**Including SFEE's member companies which report only aggregate debt data*

